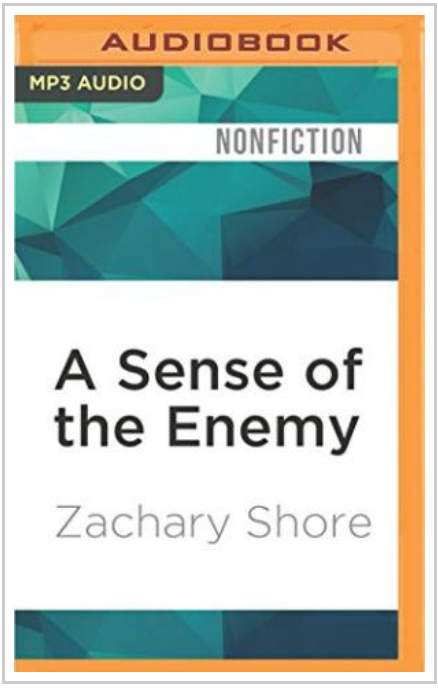


DOWNLOAD

A Sense of the Enemy: The High Stakes History of Reading Your Rival s Mind

By Zachary Shore

Audible Studios on Brilliance, United States, 2016. CD-Audio. Book Condition: New. Unabridged. 171 x 133 mm. Language: English . Brand New. More than 2,000 years ago the Chinese strategist Sun Tzu advised us to know our enemies. The question has always been how. In A Sense of the Enemy, the historian Zachary Shore demonstrates that leaders can best understand an opponent not simply from his pattern of past behavior, but from his behavior at pattern breaks. Meaningful pattern breaks occur during dramatic deviations from the routine, when the enemy imposes costs upon himself. It s at these unexpected moments, Shore explains, that successful leaders can learn what makes their rivals truly tick. Shore presents a uniquely revealing history of 20th-century conflict. With vivid, suspenseful prose, he takes us into the minds of statesmen, to see how they in turn tried to enter the minds of others. In the process, he shows how this type of mind-reading, which he calls strategic empathy, shaped matters of war and peace. Mahatma Gandhi, for instance, was an excellent strategic empath. In the wake of a British massacre of unarmed Indian civilians, how did Gandhi know that nonviolence could ever be effective? And what of...

READ ONLINE
[3.28 MB]

Reviews

This published publication is wonderful. Of course, it is actually engage in, still an interesting and amazing literature. It is extremely difficult to leave it before concluding, once you begin to read the book.

-- ***Vickie Wolff***

This ebook is amazing. I actually have read and i also am certain that i will going to read once more again down the road. I found out this pdf from my dad and i advised this book to discover.

-- ***Isaiah Swaniawski***